



OUR HISTORY

Mei Realty is a Company that operates mainly in Real Estate Industry. Our first office has been operating since 2009 in the field of Real Estate. Our Success journey began in September 2009 by becoming part of the global network Century21 with one of the best offices in the Balkan region, until September 2017 when we thought our opportunities were greater to create an Albanian and international Brand. After continuous consultations we thought that we will be the name that will make the difference in the Challenging Market of Real Estate Agencies. Based on our expertise of over 8 years, our experts and associates have the pleasure to present you today: **Mei Realty**.

Why Mei Realty?

The Mei name is our origin, the name that has accompanied us since our beginnings, is the name that makes us proud and our customers make them feel secure and confident in the advice and service we provide. Mei Realty is the new standard and new approach to the real estate market.

Mei Realty is not just a real estate agency but Mei Realty is an office where everyone who needs: to sell, to buy, to rent and to lease, information, expertise, investment opportunities, expanding activity, developing ideas and ambitions but not only. Our network will be a "One Stop Shop" for all services related to Real Estate.

Mei Realty is the network of offices that in the years to come will change the way of handling property in Albania and throughout our region. Mei Realty is the name that cooperates with the best experts in the field of Real Estate. We have our marketing department and also our trainers but also cooperating with the best trainer in the market. We believe that Progress and Continuous Growth is a necessity and that is why we need permanent training. Remember: The choice is yours but WE are the difference. We are dedicated to serving you professionally.

Our Mission and Vision:

We aim to become a One Stop Shop as far as the Real Estate service is concerned and all the other services that are connected to it: Mortgage Referral, Public Notary assistance, Property Evaluation and all the other services related to it.

We aim to have 15 to 20 offices in Tirana only within the next 3 years and we aim to expand in the main cities of Albania and within the region; Macedonia, Kosovo, Montenegro, Serbia etc.

We aim to have the best Real Estate teams with the best trainings and with a very friendly working atmosphere within our company.

We aim to have partners, agents and colleagues that Love their team, their profession and Love what they do.

We aim to offer the best service possible and we aim to contribute to the society not only as far as Real Estate is concerned but in a lot of other activities regarding the above.

We aim to train our staff regularly with all the new strategies, marketing tools, all the news and developments within the market, continuous positive training towards life, professional and personal goals.

WHO WE ARE:

Our team of professionals is expanding and will expand and grow regularly with the very best young professionals whose aim is continuous growth but some of our colleagues have been with us for more than 8 years since the time it was initially established and we are very proud of.

What we offer:

Properties:

- ✓ Apartments
- ✓ Villas
- ✓ Land
- ✓ Hotel
- ✓ Commercial
- ✓ Houses

Services:

- ✓ Estate Agency
- ✓ Property Management
- ✓ Property Tours
- ✓ Rent

Estate Agency

- ✓ We will find the property that best fit your criteria.
- ✓ Explain the procedure, the cost and the payment structure of the transaction.
- ✓ Knowledge of the local area: nearest medical centers, schools, shopping centers etc.
- ✓ Recommend things to do, see and eat in case of interest.

Property Management

Our team of professionals realize your property is a valuable investment and manage your property as if it were our own.

Our primary goals are to:

- ✓ **Maximize Your Cash Flow:** We are committed to obtaining the maximum amount of rent for your home that market conditions will bear.
- ✓ **Minimize the Vacancy Period:** We are committed to designing and executing a targeted marketing plan to rent your property as quickly as possible.

- ✓ Protect Your Investment: We manage your property in a discreet, professional and competent manner.
- ✓ Do the Work for You: We handle everything so you can spend your time on more important things!

Property Tours

We organize private tours for our clients respecting their busy schedule in order to give them the possibility to take the best decision.

Rent

Finding your next home can be a daunting task!

While there are many properties to choose from, it's the quality, condition, and location that makes the difference.

Collaborating with us you will find:

- ✓ A variety of properties from which to choose.
- ✓ Just the home you want.
- ✓ Our agents listen to your needs, work closely with you and stay within your budget.
- ✓ Utility connections, neighborhood information, moving services, or even directions to the best restaurants in town!

We pride ourselves on having exceptional apartment and home leasing opportunities and providing service far beyond what you might expect!

Office

Name: Mei Realty
City: Tirane
Address: Rr. Abdi Toptani, Nr.3
E-Mail : info@mei.al
Phone : 035542403900
Fax: 0035542403900
Mobile: 00355672049400
Web: www.mei.al